



FALCON®
MULTI SERVICES LTD

Falcon Multi Services Ltd

201, Creado, Juhu Chruch Road, Juhu Mumbai 400049

Personal Information

Candidate id	3602
Name	RAJESH KUMAR GHADEI
Date of Birth	1998-07-10
Salary (in USD)	1500/Per Month
Industry	Sales, Business,Management
Sub Industry	Secretarial or Administrative
Nationality	India
Primary Language	Hindi,
Secondary Language	English,
Total Years of Experience	0

Additional Information

Roles and Responsibilities	Additional Skills/Certification
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I have ability to visualize things and to give the best output in whatever I do if I am given a chance in your prestigious concern I am confident to do the best and I believe in teamwork. Prospecting and lead generation: Finding potential customers through methods like cold calling, networking, and market research. Client relationship management: Building and maintaining strong relationships with new and existing clients through regular communication and follow-up. Sales and presentations: Presenting and demonstrating products or services, and creating proposals and offers tailored to client needs. Negotiation and closing: Negotiating contracts, pricing, and terms to close deals successfully. Sales forecasting and reporting: Meeting sales targets, maintaining accurate records in a CRM system, and providing regular performance reports. Market and product knowledge: Staying informed about industry trends, competitor activities, and product updates to better serve clients. After-sales support: Providing support to existing clients to ensure satisfaction and to foster repeat business. Collaboration: Working with internal teams, such as marketing and customer support, to ensure a cohesive client experience. Representing the company: Attending trade shows, conferences, and industry events to network and promote the brand.

NOTHING

Education Summary

Course	University	Passing Year	Country
b.com	utkal university	2022	India

Career Summary

Position	Employer	Country	From	To
SALES	YES	India	10/2024	10/2025

[To View Contact Number, Kindly drop an email to hr6@falconmsl.com](mailto:hr6@falconmsl.com)